

Massachusetts Non-group Health Plan Membership Highlights

	2002	2003
Membership in Non-group Health Plans ¹	52,198	55,387

Membership in Non-group Guaranteed Issue Health Plans:

Blue Cross and Blue Shield of Massachusetts, Inc.(excluding HMO Blue)	24,918	29,991
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Commercial Carriers	75	73
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Health Maintenance Organizations	11,933	12,662
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TOTAL	36,926	42,726
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Membership in Non-group Guaranteed Issue Health Plans offered Only on a Group Conversion Basis:

Blue Cross and Blue Shield of Massachusetts, Inc.	NA	NA
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Commercial Carriers	47	78
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Health Maintenance Organizations	NA	NA
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TOTAL	47	78
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Membership in Closed Non-group Health Plans:

Blue Cross and Blue Shield of Massachusetts, Inc.(excluding HMO Blue)	6,555	5,550
Commercial Carriers	6,129	4,986
Health Maintenance Organizations	2,541	2,047
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TOTAL	15,225	12,583
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GRAND TOTAL	52,198	55,387

Dec 2002 Dec 2003

Carriers Offering Non-group Guaranteed Issue Health Plans

Blue Cross and Blue Shield of Massachusetts, Inc.	1	1
Commercial Carriers	7	6
Health Maintenance Organizations	8	8
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GRAND TOTAL:	16	15
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Carriers Insuring Massachusetts Residents in "Closed" Non-group Health Plans

Blue Cross and Blue Shield of Massachusetts, Inc.	1	1
Commercial Carriers	38	33
Health Maintenance Organizations	7	6
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GRAND TOTAL:	46	40

¹Membership statistics are based on the 2003 Membership Reports currently on file with the Division of Insurance ("Division").